

**ANDREW YULE & COMPANY LTD**  
**(A GOVERNMENT OF INDIA ENTERPRISE)**  
**ELECTRICAL DIVISION, CHENNAI OPERATION**  
**5 / 346 , OLD MAHABALIPURAM ROAD,**  
**PERUNGUDI, CHENNAI 600096 , TAMILNADU ,**  
**INDIA**

**TENDER NO: T-09/16-17 DUE ON: 26.08.16**

**NOTICE INVITING**

**EXPRESSION OF INTEREST (EOI)**

**FOR TECHNICAL PARTNER IN**  
**CAST RESIN/ VPI DRY TYPE TRANSFORMERS**

**EOI REFERENCE NUMBER:**  
**AYCL/TSU/CRT/2016-17/001**

**DATE: 28.07.2016**

**(This is not a tender but only seeks expression of interest from interested vendors)**

### **About Andrew Yule & Co. Ltd.**

Andrew Yule is a Government of India Enterprise a multi-product, multi division conglomerate having a group turnover exceeding Rs. 1200 Crore. We are a professionally managed group, having diversified activities in the field of Engineering, Electrical, Tea, Power, Lubricants etc. Our Electrical Division occupies a significant role in T & D sector throughout the country. We are an ISO-9001-2008 accredited, having a proven track record in the field of manufacturing Transformers for more than 50 years. We are having works at KOLKATA, India for Switchgear & Dist. Transformers and CHENNAI, India for Power & Dist. Transformers along with branch offices/service network spread all over the country.

### **Preamble:**

Andrew Yule & Co. Ltd. (AYCL) has embarked on widening of its product range of Electrical Division by introduction of Cast Resin Transformer and VPI type dry type transformer. In order to meet the market needs. AYCL is on the lookout for technical partner in this project.

### **Scope:**

AYCL is in the process of selection of suitable technical partner who will augment the production of Cast Resin Transformer/ VPI type transformer for AYCL. The scope of work in this EOI comprises of collaboration in design, manufacture of the above type of transformers.

### **Qualification Requirements:**

1. Should have experience in design, manufacture, testing of dry type transformer (cast resin/ VPI type) in the range up to and including 2 MVA 11 kV Class rating.
2. The proposed partner shall have supplied 1000 Nos. of dry type transformers assorted size & type in the range of 16 kVA to 2000 kVA.
3. Shall have design & manufacturing experience of at least 5 Years.
4. Should be ready to demonstrate the capability of design & manufacture strength by conducting type test and short circuit test without cost implication to AYCL.
5. Shall have a minimum turnover of at least Rs. 15 crores in dry type transformer manufacturing in the last three years.

### **Selection Criteria:**

1. Bidders, who have met all the above qualifying requirements, will be eligible for selection.
2. Inspection of facilities by AYCL representative.
3. Acceptance to provide support in the area of design, manufacture, testing & after sales service to AYCL.
4. Acceptance to enter into a MOU with AYCL to provide the above supply & services to AYCL on mutually agreed commercial terms on back to back guarantee basis.
5. To provide necessary assistance required by AYCL to build up/ enhance the manufacturing capabilities of AYCL for the manufacturing & testing of dry type transformers.

### **Response to “Expression of Interest”:**

The successful shortlisted bidder will enter into a MOU for the scope of work in phases with time line and detailed techno-commercial framework for achieving the goal.

## **Proposal**

Interested parties may submit their Expression of Interest by 3.00 PM on 16<sup>th</sup> August 2016.

Expression of Interest should be accompanied by:

- Details on company background
- Experience list (with details) of execution of various rating of dry type transformer (cast resin/ VPI type) manufactured
- Copy of type and special test certificates
- List of technical competent person with specialization in related field
- Annual financial report of at least last three years, etc
- Copy of Excise Registration, CST certificate, PAN

The proposal incorporating above details may be sent at following address:

**The Purchase Manager,**

**Andrew Yule & Co. Ltd.**

**(A Government of India Enterprise),**

**5/346, Old Mahabalipuram Road, Perungudi,**

**Chennai- 600096, Tamilnadu, India.**

**Ph: 040-24960793**

**e-mail: [atepandian@andrewyule.com](mailto:atepandian@andrewyule.com)**

For Any Technical Clarification Please Contact:

**The Purchase Manager,**

**Andrew Yule & Co. Ltd.**

**Ph: 040-24960793**

**e-mail: [atepandian@andrewyule.com](mailto:atepandian@andrewyule.com)**